

Reference List for sales of Ship Equipment

Partner: Kalmar Germany Gmbh					
SEACOS COMPUTERSYSTEME & SOFTWARE GMBH - GERMANY					
Period	Product	Project	Shipyard	Units	Participate
08/2001 ~ present	Ship onboard Loading Computer	1100 TEU	QingShan, JinLing, JiangDong	40+	-Sales Rep. -Service
		12000 DWTs	Jiang Dong, Qing Shan	10+	
		4250 TEUs	Da Lian, Hudong	20+	
		30000 DWT MPC	Dalian, Shanghai, Xia Men	15	
		1800 TEUs	Kou An S/Y	8 +	
		5680 TEU	Hudong S/Y	10 +	
		8530 TEU	Hudong S/Y	8 +	
		1800 TEU	Kou An Shipyard	7 +	
		1700 TEU	Wen Chong S/Y	6 +	
		57000 DWT	Kou An Shipyard	11 +	
		2800 TEU	Wenchong Shipyard	6 + 6	
		1080 TEU	Wujiazui Shipyard	8 + 8	
		53000 DWT BC	Zhejiang S/Y, Dayang S/Y	8 + 12	
		50000 DWT MPC	Wuzhou Shipyard	5	
		3800 DWt tanker	Rushan Shipyard	1	
		16000 DWT BC	Mingdong Cong Mao	2	
		1100 TEU	Da Yang S/Y	5	
		Ro-Ro	China Shipping	1	
5100 TEU	Jiang Nan S/Y	15+			
58000 DWT BC	Da Yang Shipyard	27 +			
There are several more shipyards in China in the list of ordering Seacos					
Co-operation Style with Kalmar:					
<ul style="list-style-type: none"> - Sales Representative on behalf of Kalmar, for negotiation of technical specification and business contract; (up to now more than 200 contracts signed via J & A Marine for Kalmar) - General Commissioning service for Kalmar in China and Asia Countries. (The only service partner of Kalmar for the Loading Computer in China, more than 300 units of loading computer serviced by J & A Marine)) 					